

Application packaging



Atea with an international application packaging contract with Talisman

Atea was selected as a partner to Talisman on deliveries of a global solution for application packaging in competition with several international IT companies. Talisman's scope was a totally new IT-platform, custom built to fulfill all needs identified by the big international company.

The inquiry came from Talisman Energy Inc. in Canada, who searched for a partner to carry through their application packaging project. Atea was soon recognized as one of two leading suppliers worldwide.

“Winning this contract, Atea has proven that we can compete with large international companies worldwide,” says Nicolas Albana, Director for Atea's application center in Riga.

Talisman is a prominent power company with Headquarters in Calgary, Canada. The company operates in the North Sea, Southeast Asia, Australia, North America, and Trinidad and Tobago. The company is listed on the stock exchange in both New York and Toronto.

A new IT solution

“This is the first time that Atea Norway has an order with a global character like this,” says Endre Dambo, Account Manager at Atea Stavanger. “This is a big challenge for us. Talisman's IT-platform was out-of-date and costly. Atea will deliver a new solution for the company's locations worldwide. The new solution will have support for both present and future applications, business

processes and last but not least improve cost effectiveness for all IT investments for Talisman,” explains Endre Dambo.

Collaboration across borders

The IT platform consists of the operating system Citrix, Xenapp, Windows Vista and Microsoft App-V, a software virtualization solution.

“All our consultants work with this on a daily basis in Riga, and they are performing work both here and at the customers' sites in Aberdeen, Canada and in Stavanger,” says Nicolas Albana in Atea Riga.

“We are now finished with around 20 to 30 percent of the total job. And due to the big size and also that the delivery has become larger during the process, we expect to be finished at around the turn of the New Year,” says Endre Dambo.

Criteria for partner election

Atea's qualification and knowledge of working in a team was essential to us. And that the company could handle a global delivery and within a fixed time schedule was important. Atea also scored highly on how they described the process and the working

structure. Other important criteria were price and to clarify the actual costs. “Atea does a great job both globally and locally. We will discuss further cooperation with Atea in the near future,” says Roy Arne Høgestøl, IS Helpdesk Analyst in Talisman.



Facts about Talisman:

Talisman Energy Inc. is a diversified, global, upstream oil and gas company. Talisman was established in 1992. Its main operating areas are North America, the North Sea and Southeast Asia, and where the sources of growth are unconventional natural gas in North America and development projects in Norway and Southeast Asia.

The Company is headquartered in Calgary, Alberta, Canada. Talisman is listed on the Toronto and New York stock exchanges. At year-end 2008, the Company's enterprise value was over \$16 billion, with 1,019 million shares outstanding.

The Company has 3,000 employees worldwide, and generated a record \$3.5 billion in net income in 2008.