Atea

Global Deliveries offers a unique model, which ensures the delivery of configured PC clients within a few days for most countries worldwide. The delivery model consists of a predefined product package, a customized image and fast delivery as a result of an agreed forecast.

Pre-defined product package
In cooperation, we define a complete package to match your company's needs. The package typically consists of a PC, docking station, keyboard and mouse. All products will be country-specific, unless otherwise requested. A pre-defined product package ensures consistency in the employees' computers across locations and at the same time enables a fast and efficient delivery. As an added bonus, the consistent setup will also optimize your company's IT support resources.

> "There is a number of obvious benefits by volume shopping, we gain much better prices, and we ensure the same standard across the regions. When the PCs arrive at the destination, they are simply ready for use..."

Peter Kryger, Manager
DGS Nordic IT Service Desk, William Demant Group.

The agreement between William Demant Group and Atea includes ongoing supplies to 12,000 employees in more than 30 countries.

Service options
We customize the PCs according to your request including the installation of your company applications. In other words: we deliver each PC workstation fully configured and ready to use. Furthermore, we can ensure an anti-theft marking on the PC and a registration of hardware in our asset management system.

Global eShop ordering gives you the complete overview
A common customized eShop makes it easy to order the pre-defined products across locations. Atea eShop is a restricted portal into which employees can access from any location based on agreed rights. The portal will only show the prices and products as agreed with your company. Furthermore, the built-in reporting tool will also provide a unified, global overview of orders and purchases.

Forecasts enable quick delivery
In close cooperation with your company, forecasts and future deliveries are prepared and planned, giving us the advantage of being ahead in terms of inventory and pre-configuration. This enables us to maintain an effective delivery process.

24/7 global user support
As an extra service, we offer your users the opportunity to contact our support with hardware related issues 24/7. This provides the security and flexibility that both employees and companies demand.

info feed

Our experiences show that companies using a centralized IT procurement function achieve a transparency in their procurement and thereby also a significant reduction in the total cost of ownership (TCO). This combined with flexible, global supplies offers many advantages:

- Time saved at individual locations when not having to handle multiple suppliers, administration etc.
- Increased purchasing volume guarantees advantageous prices
- Simple and consistent pricing
- Standardized PC platform - saves IT resources
- Ready-for-use PCs increase efficiency and reduce downtime
- One supplier - one invoice, one contract; single point of contact
- Complete overview of purchases by any individual location

Getting the configured PCs all over the world

WWW
An employee enters Atea's shop with his unique login. The webshop automatically adapt the employee's profile, such as land, approved budget, models etc.

1

2
Number of PCs
The employee orders the specific number of PCs with the selected configuration

3
Order completed
The order is now registered with Atea

4
Configuration
Atea picks up the PC from the buffer and implement image and theft marking according to the destination

5
Shipping
When the PC is ready, it will be asset-registered and then shipped to the destination, such as the USA or Australia

6
Delivery
It takes a few days from order to delivery on destination